

NJTC 2017 Balance Sheet / 2018 Budget

	2016			2017		2018	
	Budget	Actual		Budget	Actual	Budget	Notes
Bank Balance (Reserves)	12,206.48	5,689.62			14386	10000	
NJTC Members (paid full)	340	317		325	320	220	
NJTC Members (comp)	20	22		20	10	13	
NJTC Members (social)					27	30	
NJTC Members (1 league)						50	
NJTC Members (total)	360	339		345	357	313	
INCOME							
Member Dues (Includes Income for members we refunded. Refunds are noted in the expense section)	\$ 20,400.00	\$ 19,020.00		19,500.00	19175.16		Membership #
Full - \$95 ea						20900	220
Partial (1 league) - \$75 ea						3750	50
Social - \$30 ea						900	30
Social Memberships	\$ 1,000.00	(social \$100)			723.67		
USTA Grant		(None applied)		0.00	0	none applied	
Socials							
Summer Drop-in Social (Saturday)	\$ 480.00	\$ 1,008.50		0.00	840	2000	
Mountain Social Weekend		\$ -	May be \$500 deposit	12,090.00	12928.52	12000	
Winter Socials	\$ 6,000.00	\$ 4,444.83	Estimated, changes next wee	6,000.00	6016.37	6400	\$25 per x 32 people ea x 8 events
NJTC 4x4 / Club Championships	\$ 3,615.00	\$ 4,407.95		5,000.00	0	4500	
Advertising/Marketing Revenue	\$ 5,000.00	\$ 1,190.00	Rev associated w/tourney	3,000.00	0		
Miscellaneous (advertising for t-shirts, etc)	\$ 555.00	\$ -	Rev comingled w/ tourney	500.00	0		
Interest-Savings Acct	\$ 15.00	\$ 3.01		0.00	7.65	5	
Fundraising and donations	\$ 15,000.00	\$ 2,200.00		5,000.00	1650	6700	20,000 / 3
Total Income:	\$ 52,065.00	\$ 32,274.29		51,090.00	41341.37	57155	

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EXPENSES	2016			2017		2018	
	Budget	Actual		Budget	Actual	Budget	Notes
APEX							
Court Fees	\$ 17,500.00	\$ 13,716.00		14,000.00	9552	26000	
Port-o-lets	\$ 400.00	\$ 386.00		400.00	385	400	
Events							
Captain Appreciation Social	\$ 300.00	\$ 1,309.18		700.00	327.82		
Summer Drop-in Social (Saturday)	\$ 575.00			ending		2000	
Mountain Social Weekend	\$ -	\$ -		9,465.00	10981.71	11400	
Winter Socials	\$ 6,000.00	\$ 3,800.02		6,000.00	5975.87	3584	ATC indoors (x8 @ \$448 ea)
Outdoor socials	\$ 1,000.00	\$ 2,400.00	Reflects court costs	1,000.00	82.02		
Social Expenses - food and drinks	\$ 400.00	\$ 449.93	Reflects hospitality cost	500.00			
Social incidentals	\$ 400.00	\$ 95.00		400.00			
Club Championships	\$ 3,000.00	\$ 2,262.59	with court fees	3,000.00	321.74	3500	
ATC fundraiser (April Event)						2500	
Operating costs							
League Coordinator - Stipend	\$ 2,000.00	\$ 2,000.00		2,000.00	2000	2000	
Advertising (Marketing)	\$ 1,000.00	\$ 2,089.94	Cost associated with tourney	1,000.00	101.73	1,000	
Donations/Gifts	\$ 10,000.00	\$ 5,000.00		3,000.00			
Master Liability & Accident Insurance	\$ 465.00	*		465.00			
Event Insurance		\$ 215.24		215.00	0	300	
Social/Event Supplies (Paper good, balls, etc.)	\$ 300.00	**		300.00		200	
Operation Supplies	\$ 200.00	\$ 78.74		200.00		350	
Miscellaneous Fees (Checks, Meetings, etc.)	\$ 50.00	\$ 17.64		50.00	120	120	
PO Box	\$ 130.00	\$ 130.00		130.00	132		
Website/Computing costs	\$ 750.00	\$ 1,328.28	****	250.00	457.5	350	
Refunds - membership fees (4) and club championship	\$ -	***		0.00		0	
Incorporation Fee/Annual Filing	\$ 410.00	\$ 450.00		0.00		0	
Banking Fees/Charges	\$ 30.00	\$ 94.90		30.00	30.4	30	
USTA Dues	\$ 155.00	\$ 155.00	5-year renewal	0.00		0	
Outside Contract Services					39.96	0	
Total Expenses:	\$ 45,065.00	\$ 35,978.46		43,105.00	30507.75	53734	
NET INCOME/(LOSS)	\$ 7,000.00	\$ (3,704.17)		7,985.00	10833.62	3421	